



YOUR INVITATION TO JOIN US FOR THE
BUYING & SELLING A BUSINESS

SUCCESSFULLY EXECUTING THE SALE & PURCHASE OF A BUSINESS – A CASE STUDY

Please join the panel below for a discussion aimed at highlighting the key aspects of any sale and purchase.

We will cover preparing your business for sale, getting your business to market, legal and taxation issues to consider, financing the sale and purchase and what to do with your sale proceeds, as well as key considerations from the point of view of the purchaser.

Kevin Heppleston, Ascendancy – Business Growth Strategist.
How to maximise the potential of your business.

Mike Redman, Link Business Brokers. Assessing the exit-readiness, the value of your business, and selling your business.

Sam Bree, ANZ. Financing of the purchase of a business.

Claire Tyler, Rainey Collins Lawyers. The tricky legal issues in preparing and executing the sale.

Abby Donald, KPMG. Tax issues in relation to the sale.

Dean Blair, Foxplan. Investing the proceeds of a sale.
Insurance/Key Person Cover

DATE:

Thursday 3 November

TIME:

12.30pm – 2.30pm

VENUE:

ANZ Centre
Level 18
171 Featherston Street
Wellington

PLEASE RSVP BY:

Monday 31 October 2016 to -
Melissa.middleton@anz.com

YOUR WORLD
YOUR WAY

